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September 8, 2011

The President  
The White House  
Washington, D.C. 20500

Dear Mr. President:

As daily news reports of slow economic growth and the threat of a double dip recession paint a grim picture of America's future, I commend your renewed focus on jobs.

Getting our country back to work and our economy moving again is my number one priority. With help from Colorado job creators, I believe we will move closer to that goal.

In August, I launched a "One More Job" initiative that asks job creators what it would take for them to hire just one more person. In Colorado alone, we have over 600,000 active businesses registered with the Secretary of State's office. If just 10 percent of these businesses create one more job each, that would be 60,000 jobs. Imagine how many people we could put back to work if even a fraction of businesses in this country added just one more employee. We could bring down the 9.1 percent unemployment rate.

Advice from job creators has poured into my office in response to our "One More Job" initiative. A complex tax code, EPA regulations, strict lending practices and general economic uncertainty are just some of the challenges job creators face. Yet, the entrepreneurial spirit that has helped define America remains active.

"The 'dream' is still alive. Opportunities still exist. Manufacturing is needed," a small business owner from Greeley wrote.

Included with this letter is a sampling of the feedback we have received from Colorado's job creators about what they need to start hiring. As you address the nation this evening, I encourage you to be mindful of their words. Because you and I both know the best way this country can get back on track is not by listening to bureaucrats in Washington but by taking the lead from job creators.

With our shared commitment to put this nation back to work, I believe we can and will restore health and strength to our economy.

Sincerely,



Congressman Cory Gardner (CO-4)

**Congress of the United States**  
**Washington, DC 20515**

***“One More Job” Responses***

“Start with the EPA. They are so out of control that they are single handedly affecting the unemployment numbers.”

*-Weld County Real Estate Broker*

“Lowering government required paperwork which requires an accountant and lots of unproductive administrative time.”

*-Independent Consultant*

“Tourism- Many jobs here. Build a strategy of promoting the states beauty on a consistent basis.”

*-President/CEO of Car Dealership*

“As a startup consultant and owner of my own businesses, I see the day to day regulatory burdens and uncertainties that many employers both small and large face. It seems to me that small businesses including high-tech startups are operating on the edge of knowing. They operate month to month or even day to day, only to find out that a government fee, regulation, or tax threatens to close their doors.”

*-Independent Consultant and Business Owner*

“One of the biggest considerations, in addition to increased work to support another person, is the cost of healthcare. 3 full-time people, with coverage for only one spouse-is \$2,200 per month!”

*-Marketing Professional*

“To this end, there should be incentives for doctors to practice in rural areas and small cities, such as, better reimbursement, lower risks of law suits, support from academic medical centers, AHECs and urban tertiary centers for specialty care, cross-coverage and professional development to prevent burnout.”

*-CEO of Community Health Center*

“Repeal Frank-Dodd and Sarbanes-Oxley. When the Frank/Dodd changed the lending rules, the bank financing that was supporting my effort dried up. Consequently, since then, I’ve had to cut half of my workers. My problem is not with the taxes, or uncertainty. My problem is that Frank/Dodd changed the tempo at which my business had to operate. I have a 12 month sales cycle for my product, which financing used to cover perfectly. Now I have to try to find a way to get a 3 month sales cycle. Right now, Frank/Dodd appears to have completely killed my business.”

*-Owner of Boulder County Telecommunications Company*

“One simple point of feedback that would make it much easier for my company to increase employment and growth would be to provide a way to store profits from the end of one year and use it on the following year to employ new people without a tax penalty. I believe that it would stimulate small businesses in to hiring new employees and retain existing employees if there were a way to take profits from a strong year (or quarter) and carry them over to the next year (or quarter).”

*-President of Greeley Engineering Firm*

“We spend 25% of admin time figuring out which city, county, special district gets how much taxes. We could hire another staff person to do marketing instead of dealing with sales taxes, use taxes, permit taxes, etc...”

*-President of Colorado Advertising Company*

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“Put politics aside and support a jobs program that puts money in the pockets of middle class Americans who will spend that money in their communities.”

*-Loveland Constituent*

“Lowering the short term capital gains rate would free up more income to afford to hire more help... which in turn would allow me to expand my business and probably hire more people.”

*-Real Estate Entrepreneur*